

# Empowering your financial immune system

It's been said that, "Money won't solve all of your problems in life but at least you can arrive at your problems in style."

Nevertheless, money can be a vital resource in the creation and expansion of various projects that you have committed to achieving.

Just like you can strengthen your physical immune system against environmental toxins and illness, you can strengthen your financial immune system against low cash flow and small bank balances.

Here's how to do just that:

Be competent. Practice until you truly own your necessary required skill sets.

Engage highly committed people who are capable of paying you a strong fee.

Don't explain. Explaining is weak. Ask questions that get to sources.

Bracket your IWD and observe the prospect's language in use.

Pay with your attention.

Choose a powerful outcome and ignore everything else.

Do what you hate. What feels good in the beginning, and bad in the end, is usually bad for you.

Be proficient at managing risk. Focus on possibility vs. probability.

Stop using the excuse of having to have a balanced life. It will keep you scattered and struggling.

Manage commitments, not time.

Learn from the past. Keep doing the things that worked and stop doing the things that didn't work.

Build the muscle called endurance.

Enroll those closest to you in trading short-term discomfort for long-term rewards.

Deal with procrastination. Laziness is just fear running your life.

Stop getting caught up in distractive activities.

Keep it simple and direct.

Look for matches. If someone is not a good match for you move on.

Stop trying to sell. Get the prospect to become aware of what they're not seeing.

Keep your agreements with others. Failure to do so will produce a loss of creditability.

When you find something that works for you keep investing in it. Why would you not?

Ignore get rich quick schemes.

Stop pretending you're content. It's just fear talking.

Drop toxic self-absorption. Stop posting lame social media nonsense.

- **Dusan Djukich**

